

# Introducing the Cloud Migration Subsidy Incentive Program

## Why migrate to the Cloud?

### WITH CLOUD, ATlassian PRODUCTS:

- Are always on, continuously updated, scalable, highly secure, private, and compliant.
- Are connected and integrated.
- Deliver reduced operational, IT maintenance, and hardware costs.
- Enable better collaboration and faster innovation.

## How Atlassian Cloud Specialized Solution Partners simplify cloud migration

Migrating to Cloud can be complex, time-consuming and costly, extending time-to-value. But it doesn't have to be.

An **Atlassian Cloud Specialized Solution Partner** can eliminate migration complexity by:

 <b>Accelerating the migration</b>	By simplifying and fast-tracking the migration it is possible to experience the value of Cloud faster through end-to-end migration support, domain expertise, and trusted migration practices.
 <b>Delivering expertise and reliability</b>	Cloud Specialized Solution Partners handle the entire migration, eliminating the need to build expertise in a one-time process.
 <b>Providing transparent, fixed pricing</b>	A transparent, fixed, cost-conscious price makes it possible to plan and forecast the cost of migration.

# Eliminate migration complexity. Realize time-to-value sooner.

## LOW TO NO-COST CLOUD MIGRATION INCENTIVE PROGRAM

A special program just for select customers of Atlassian Cloud Specialized Solution Partners

<b>What is it?</b>	Basic Server to Cloud migration services at LOW TO NO COST for eligible customers. Customers pay additional costs, listed below.			
<b>What products are included?</b>	Confluence, Jira Software, Jira Service Management, Jira Work Management			
<b>Which apps are included?</b>	All apps with Cloud versions and migration paths			
<b>Migration Value – paid by Atlassian</b>	250-499 users*	500-749 users	750-1,000 users	1,001-1,999 users
	\$5,000 USD	\$15,000 USD	\$20,000 USD	\$25,000 USD
<b>Additional costs</b>	<ul style="list-style-type: none"> <li>Required updates (Latest LTS version test &amp; production system)</li> <li>Multi-stage migration</li> <li>Complex app migration</li> <li>Integrations</li> <li>Multiple instances</li> </ul>		<ul style="list-style-type: none"> <li>Atlassian Access setup/ configuration</li> <li>Change management</li> <li>Training</li> <li>Weekend/public holiday surcharge</li> <li>Other products</li> </ul>	
<b>Key dates</b>	<ul style="list-style-type: none"> <li>Customer must execute SoW with Solution Partner by Dec. 31, 2023</li> <li>Customer must purchase Atlassian Cloud prior to migration</li> <li>All migrations must be completed no later than May 31, 2024</li> </ul>			

\* Total unique users

## This special offer lasts for only a few months.

Contact us to learn more about the benefits of Atlassian Cloud and this special migration offer.

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